

## Profit &amp; Loss Document Page 1 of 4

01/01/2024 - 08/31/2024

Legal Entity: Culloo Entertainment LLC DBA NOTO

	Period 1		Period 2		Period 3		Period 4		Period 5	
Other Income										
Other Expenses										
Total Other Expenses	<u>0</u>	0.0%	<u>0</u>	0.0%	<u>0</u>	0.0%	<u>0</u>	0.0%	<u>0</u>	0.0%
Total Other Income	<u>0</u>	0.0%	<u>0</u>	0.0%	<u>0</u>	0.0%	<u>0</u>	0.0%	<u>0</u>	0.0%
Sales										
4210 - Non Alcohol Concession Sales	3,503	1.8%	6,665	2.5%	4,319	1.62%	4,894	1.59%	3,240	1.85%
4310 - Food & Beverage Liquor	142,756	73.43%	197,247	73.94%	193,992	72.58%	209,064	68.02%	130,318	74.3%
4410 - Beer Concession Sales	11,909	6.13%	10,474	3.93%	19,067	7.13%	17,680	5.75%	8,047	4.59%
4510 - Wine Sales Concession	9,071	4.67%	11,738	4.4%	10,364	3.88%	8,345	2.72%	6,952	3.96%
4605 - Box Office Ticket Sales	15,832	8.14%	18,660	6.99%	3,859	1.44%	10,736	3.49%	19,757	11.26%
4725 - other non taxable sales			-0	0.0%						
4730 - Event -other Income					27,250	10.2%	36,201	11.78%		
4760 - Cover Charge Income			814	0.31%						
4765 - Coat Check Income	1,620	0.83%	2,145	0.8%	700	0.26%	905	0.29%		
4785 - Service Charges on Concessions	17,107	8.8%	32,916	12.34%	27,897	10.44%	24,646	8.02%	17,489	9.97%
4800 - Comps & Discounts	-15,035	-7.73%	-13,875	-5.2%	-20,164	-7.54%	-5,118	-1.67%	-10,398	-5.93%
9345 - Other Income	7,645	3.93%								
Total Sales	<u>194,408</u>	100.0%	<u>266,785</u>	100.0%	<u>267,285</u>	100.0%	<u>307,352</u>	100.0%	<u>175,407</u>	100.0%
Prime Cost										
5000 - Cost of Goods Sold	27,876	14.34%	41,566	15.58%	19,270	7.21%	39,264	12.78%	23,134	13.19%
5450 - DJ/Artist	28,678	14.75%	93,159	34.92%	141,983	53.12%	152,215	49.53%	157,874	90.0%
6000 - Labor Cost	54,920	28.25%	31,124	11.67%	51,161	19.14%	55,304	17.99%	65,054	37.09%
Total Prime Cost	<u>111,475</u>	57.34%	<u>165,850</u>	62.17%	<u>212,415</u>	79.47%	<u>246,783</u>	80.29%	<u>246,062</u>	140.28%
Operating Expense										
10000 - Suspense	-264,075	-135.84%	5,483	2.06%	-40,737	-15.24%	25,704	8.36%	1,086	0.62%
7100 - Direct Operating Expense	26,832	13.8%	24,665	9.25%	32,282	12.08%	17,975	5.85%	14,880	8.48%
7195 - cable internet	200	0.1%			200	0.08%	200	0.07%	200	0.11%
7210 - Music and Entertainment	450	0.23%	2,175	0.82%	225	0.08%	2,225	0.72%	1,400	0.8%
7300 - Marketing - Advertising	11,197	5.76%	11,959	4.48%	8,167	3.06%	10,000	3.25%	13,174	7.51%

7400 - General and Administrative	10,883	8.89%	11,372	4.28%	23,506	6.79%	6,639	2.18%	10,207	5.82%
7605 - Repairs and Maintenance			951	0.36%			740	0.24%	578	0.33%
8105 - Occupancy Costs	145,225	74.7%	16,380	6.14%	6,000	2.25%	4,455	1.45%	27,500	15.68%
<b>Total Operating Expense</b>	<b>-63,286</b>	-32.55%	<b>72,985</b>	27.36%	<b>29,643</b>	11.09%	<b>67,999</b>	22.12%	<b>69,024</b>	39.35%
<b>Non Controllable Expense</b>										
8200 - Equipment Rental	1,885	0.97%	2,010	0.75%	651	0.24%	681	0.22%	2,479	1.41%
<b>Total Non Controllable Expense</b>	<b>1,885</b>	0.97%	<b>2,010</b>	0.75%	<b>651</b>	0.24%	<b>681</b>	0.22%	<b>2,479</b>	1.41%
<b>Corporate Overhead &amp; Other</b>										
9000 - Corporate Overhead	3,935	2.02%	8,585	3.22%	17,077	6.39%	22,987	7.48%	3,299	1.88%
9205 - Interest Expense	1	0.0%	5	0.0%	14	0.01%	13	0.0%	13	0.01%
<b>Total Corporate Overhead &amp; Other</b>	<b>3,936</b>	2.02%	<b>8,590</b>	3.22%	<b>17,090</b>	6.39%	<b>23,000</b>	7.48%	<b>3,312</b>	1.89%
<b>Income Tax</b>										
9505 - Federal and State Income Tax					3,000	1.12%				
<b>Total Income Tax</b>	<b>0</b>	0.0%	<b>0</b>	0.0%	<b>3,000</b>	1.12%	<b>0</b>	0.0%	<b>0</b>	0.0%
<b>Net Profit</b>	<b>140,398</b>	72.22%	<b>17,351</b>	6.5%	<b>4,486</b>	1.68%	<b>-31,111</b>	-10.12%	<b>-145,470</b>	-82.93%

Period 6	Period 7	Period 8	Total
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<u>0</u>	0.0%	<u>0</u>	0.0%	<u>0</u>	0.0%	<u>0</u>	0.0%
<u>0</u>	0.0%	<u>0</u>	0.0%	<u>0</u>	0.0%	<u>0</u>	0.0%
8,343	2.4%	2,548	1.55%	8,121	2.27%	41,633	2.0%
270,540	77.91%	119,060	72.28%	278,945	77.8%	1,541,923	74.07%
16,424	4.73%	10,052	6.1%	13,022	3.63%	106,676	5.12%
18,462	5.32%	7,898	4.8%	12,654	3.53%	85,485	4.11%
28,473	8.2%	14,012	8.51%	6,969	1.94%	118,299	5.68%
100	0.03%			-91	-0.03%	9	0.0%
3,285	0.95%	6,005	3.65%	2,015	0.56%	74,756	3.59%
				3,572	1.0%	4,386	0.21%
						5,370	0.26%
44,305	12.76%	13,776	8.36%	44,372	12.38%	222,508	10.69%
-42,695	-12.3%	-8,627	-5.24%	-11,024	-3.07%	-126,936	-6.1%
						7,645	0.37%
<u>347,238</u>	100.0%	<u>164,724</u>	100.0%	<u>358,555</u>	100.0%	<u>2,081,753</u>	100.0%
50,720	14.61%	52,107	31.63%	46,283	12.91%	300,220	14.42%
228,629	65.84%	-14,822	-9.0%	5,987	1.67%	793,703	38.13%
58,845	16.95%	57,577	34.95%	50,995	14.22%	424,980	20.41%
<u>338,193</u>	97.4%	<u>94,862</u>	57.59%	<u>103,265</u>	28.8%	<u>1,518,904</u>	72.96%
58,200	16.76%	-2,389	-1.45%	36,526	10.19%	-180,202	-8.66%
26,757	7.71%	12,970	7.87%	40,247	11.23%	196,608	9.44%
200	0.06%	200	0.12%	400	0.11%	1,600	0.08%
11,325	3.26%	6,500	3.95%			24,300	1.17%
9,789	2.82%	7,563	4.59%	8,065	2.25%	79,914	3.84%

10,270	2.96%	9,301	5.63%	42,063	11.73%	130,304	6.26%
801	0.23%					3,069	0.15%
4,280	1.23%	24,300	14.75%	4,500	1.26%	232,640	11.18%
<b>121,622</b>	35.03%	<b>58,446</b>	35.48%	<b>131,800</b>	36.76%	<b>488,234</b>	23.45%
895	0.26%	636	0.39%	896	0.25%	10,133	0.49%
<b>895</b>	0.26%	<b>636</b>	0.39%	<b>896</b>	0.25%	<b>10,133</b>	0.49%
-17,085	-4.92%	34,664	21.04%	4,686	1.31%	78,146	3.75%
7	0.0%	11	0.01%	14	0.0%	78	0.0%
<b>-17,077</b>	-4.92%	<b>34,674</b>	21.05%	<b>4,699</b>	1.31%	<b>78,224</b>	3.76%
						3,000	0.14%
<b>0</b>	0.0%	<b>0</b>	0.0%	<b>0</b>	0.0%	<b>3,000</b>	0.14%
<b>-96,396</b>	-27.76%	<b>-23,895</b>	-14.51%	<b>117,895</b>	32.88%	<b>-16,743</b>	-0.8%